

Copy to: Clerk of the Board
Valerie Chavez, Facilities Management
Anthony Mada, Capital Facilities Development
Sharon Tohtsoni, Materials Management

FACILITEC INC, 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Haworth, Inc

LOCATION: One Haworth Center, Holland, MI 49423

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Facilitec Inc.

PRICING DESCRIPTION:

Systems Products:	Seating Product	Freestanding Products	Wood Casegoods	Tables	List Dollar Amount	Customer Discount Product Only
UniGroup NW/WT				UniGroup NW/WT	\$1 - \$100,000	62%
PLACES NW/WT				PLACES NW/WT	\$100,000 - \$500,000	67%
RACE				PREMISE	\$500,001 or more	Negotiable
Premise NW						
Premise WT						
If NW/WT						
RUSH					\$1 or more	56%
PLACES FW	800 Series, Ascent, Berlin,		Varia	PLACES FW	\$1 - \$100,000	50%
Vancouver Panel	Composities, Dendhur, Essex,		Orlando, Tripoli,	Galerie, Mirador, Varia	\$100,000 - \$500,000	52.25%
Hung	Eton, Europa, Forenze,		Vancouver Free-standing	Entropy, Profile, Series K		
Crossing	Galerie, Katia, Laura, Maria,		Nottingham	Tripoli	\$500,001 or more	Negotiable
	October, Prescott, Tally,			Nottingham		
	Tuscany, Tuxedo, Asheville,					
	Berkshire, Cavendish,					
	Richmond, Zooey Chu					
RUSH					\$1 or more	42%
Causeway	System Seating/Catalyst	950 Series Files, PLACES		Kinetics	\$1 - \$100,000	58%
	Accolade/Comforto 28 NW	Freestanding Steel			\$100,000 - \$500,000	60.50%
	Monaco/System 58/ TAS	Premise Caseworks NW			\$500,001 or more	Negotiable
	Improv, COMFORTO 12	Premise Caseworks WT				
	Comforto 28 Wood	If Files and Storage Units				
	Kinetics					
RUSH					\$1 or more	51%

FACILITEC INC, 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING DESCRIPTION:

Systems Products:	Seating Product	Freestanding Products	Wood Casegoods	Tables	List Dollar Amount	Customer Discount Product Only
Jump Stuff			Correspondent		\$1 or more	40%
Boogie Boards						
Castelli 3D						
RUSH					\$1 or more	40%
	Sit 10				\$1 or more	50%

Terms:

Federal Tax ID Number: 86-0448336

Vendor Number: 860448336

Telephone Number: 602-275-0101

Fax Number: 602-275-0202

Contact Person: EDWARD CAIN / MELISSA RODGERS

E-mail Address:

Company Web Site:

Insurance Certificate Yes

Contract Period: To cover the period ending JANUARY 16, 2004

GOODMANS INC, PO BOX 13289, PHOENIX, AZ 85002

PRICING SHEET: C712003 / B0604656
NIGP CODES 12021, 12023

BIDDER NAME: Herman Miller
LOCATION: 855 East Main Avenue, Zeeland, MI 49464
PAYMENT TERMS:
 Other Information per Buyer: Authorized Reps: Goodmans Inc.

Product Line	\$0 - \$250K	\$251K - \$1M	\$1M+
Action Office, Prospects, Ethospace	65%	67%	68%
Ergon, Equa, Arrio	52%	54%	56%
CLT Tables, Kiva, Earme Seating Passage, Meridian - Verticals, Storage Desks, HMI "A" and "G" Series Lateral Files	45%	46%	47%
Meridian - Pedestals, Lateral Files	48%	50%	52%
Sanford Seating, Chadwick, Burdick Group	45%	46%	47%
Limerick, Aside, Reaction, Avian, Radian	50%	51%	52%
Q System	63%	64%	65%
Meridian - Keyless Locking	41%	41%	41%

Terms:

Federal Tax ID Number: 86-0202039
 Vendor Number: 860202039
 Telephone Number: 602-512-0532
 Fax Number: N/A
 Contact Person: ETHAN JOHNSON
 Insurance Certificate Yes
 Contract Period: To cover the period ending JANUARY 16, 2004

KNOLL INC, C/O CORPORATE INTERIOR SYSTEMS, 1235 WATER STREET, EAST GREENVILLE, PA 18041

PRICING SHEET: C712003 / B0604656
NIGP CODES 12021, 12023

BIDDER NAME: Knoll Inc

LOCATION: 1235 Water Street, East Greenville, PA 18041

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Knoll Inc c/o Corporate Interior Systems

Product Line	0 - \$249,999	\$250,000 - \$1,000,000	\$1,000,000+	Quickship
Equity	70%	70%	70%	45%
Morrison	66%	66%	66%	45%
Currents & Reff	65%	65%	65%	45%
Dividends	63%	63%	63%	45%

Terms:

Federal Tax ID Number: 13-3873847

Vendor Number: 133873847 A

Telephone Number: 800-343-5665

Fax Number: 215-679-3904

Contact Person: BRYAN J SMITH

Insurance Certificate Yes

Contract Period: To cover the period ending JANUARY 16, 2004

US BUSINESS INTERIORS, 3003 N CENTRAL AVENUE, STE #1500, PHOENIX, AZ 85012

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Steelcase

LOCATION: 901 44th Street, SE, Grand Rapids, MI 49508

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: US Business Interiors

Product Line	0 - \$249,000 Quickship	\$250,000 - \$1,000,000	\$1,000,000+
Steelcase Wood Price & Product Manual	50.50%	Negotiate	Negotiate
	47.50%		
Details, Brayton, Metro, Vecta, Leap & Turnstone and Turnstone Answer	49%	Negotiate	Negotiate
	46%		
Exceptions:	Negotiate	Negotiate	Negotiate
	Negotiate		
All new products, Activity Products, Context Personal Harbors, Montage, Service Parts (Steelcase Steel and Wood Products) Vecta Exceptions: All Pathways wood seating (Unichair, Playback, Oculus, Finestra, Detriana and Windsor White Chairs), all Wilkhahn "imported" products			

Terms:

Federal Tax ID Number: 52-2031185

Vendor Number: 522031185

Telephone Number: 602-648-8100

Fax Number: 602-648-8150

Contact Person: CAREY HONSA

Insurance Certificate Yes

Contract Period: To cover the period ending JANUARY 16, 2004

WALSH BROS OFFICE ENVIRONMENTS, PO BOX 1711, PHOENIX, AZ 85001

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Steelcase

LOCATION: 901 44th Street, SE, Grand Rapids, MI 49508

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Walsh Bros Office Environments

Product Line	0 - \$249,000	\$250,000 - \$1,000,000	\$1,000,000+
	Quickship		
Steelcase Wood Price & Product Manual	50.50%	Negotiate	Negotiate
	47.50%		
Details, Brayton, Metro, Vecta, Leap & Turnstone and Turnstone Answer	49%	Negotiate	Negotiate
	46%		
Exceptions:	Negotiate	Negotiate	Negotiate
	Negotiate		
All new products, Activity Products, Context Personal Harbors, Montage, Service Parts (Steelcase Steel and Wood Products) Vecta Exceptions: All Pathways wood seating (Unichair, Playback, Oculus, Finestra, Detriana and Windsor White Chairs), all Wilkhahn "imported" products			

Terms:

Federal Tax ID Number: 86-0189096

Vendor Number: 860189096

Telephone Number: 602-252-6971

Fax Number: 602-252-8222

Contact Person: JOHN WIKLE – SALES REP

Insurance Certificate Yes

Contract Period: To cover the period ending JANUARY 16, 2004